

ENCHANTED KITCHENS · FREE GUIDE

The Honest Countertop Cost Guide

What countertops really cost, what drives the price, and how to get your real number, without the guessing games.

Stamford, CT · Fairfield County & Westchester, NY

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FIRST, THE TRUTH

Why there is no single price

Countertop cost depends on the exact slab you choose and the details of your kitchen, not on the material name alone.

That is why a generic price range you find online is close to useless. Two "granite" quotes can be miles apart because one is a common slab and the other is rare and exotic.

Stone prices vary slab to slab. The only number that means anything is a quote on your actual project.

THE BREAKDOWN

What actually drives your cost

1

Material and slab

Common vs rare or exotic slabs sit at very different levels, within every material.

2

Size of your kitchen

Countertops are priced per square foot, so more surface area means more material and labor.

3

Edge profile

A simple edge costs less than a detailed or built-up edge.

4

Cutouts and features

Sink and cooktop cutouts, and a waterfall island, add fabrication.

5

Removal and installation

Old countertop removal may be quoted separately from the new stone.

THE BIG QUESTION

Granite vs quartz: which is cheaper?

Trick question. Their price ranges overlap.

Both granite and quartz run from entry-level to premium. A standard quartz can cost less than an exotic granite, and vice versa. The slab you pick matters far more than the category.

WHERE THE SAVINGS REALLY ARE

Buying factory-direct skips the retail markup, so more of your budget goes into the actual stone instead of a middle layer.

DO THIS

How to get an accurate price

1

Get a free estimate on your project

Share a photo or your measurements for a real number, not a generic range.

2

Hand-pick your actual slab

The exact piece sets the price. See it in person before you decide.

3

Ask for one all-inclusive price

In writing: material, fabrication, edges, cutouts and installation included, with no surprises.

4

Ask what is included

Confirm whether removal of old countertops is part of the quote or separate.

YOUR NEXT STEP

Get your real number

Share a photo of your kitchen and get a fast, free estimate. Clear, upfront, and confirmed with you. You choose the stone, we handle everything else.

Call us for your free estimate

(475) 257-9196

Or visit our website

enchantedkitchens.co

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